Lesson plan 2019-20 even semester

Name of the Teacher:\_**Dr N**iti Goyal : B COM II Semester 4,

Subject: BUSINESS LAW II

**Lesson Plan**

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| **S No** | **Period** | **Topics to be Covered** | **Academic Activity to be Organized** |
|  | **1-31 january 2020** | Negotiable Act 1881: scope, features and types; Negotiation; Crossing; Dishonor and discharge of negotiable instruments.  Indian Partnership Act, 1932: introduction | **Class discussion** |
|  | **01-28 feb 2020** | **Indian Partnership Act, 1932 contd…**  Duties & Rights of partners, Liability of partners & firm, Minor, Reconstitution of partnership firm, Dissolution, Settlement of accounts, Registration of firms  **Limited Liability Partnership Act. 2008:** meaning, characteristics of Limited Liability Partnership (LLP); Incorporation of LLP; partners and the liabilily of LLP and partners; accounts. audit and taxation of LLPs, conversation lo LLP from privale company/unlisled public company; winding up and dissolution of LLP. | **Presentations** |
|  | **01-31 march 2020** | **Information technology act ,2000**, Salient Features, Purpose, Digital Signature  Electronic Governance: introduction, need, Use of Electronic records and electronic signatures in government, Retention of Electronic records and electronic signatures in government, Certifying Digital signatures | **Class discussion & quiz** |
|  | **01-10 april 2020** | RTI act, 2005: provisions, appeals | **Quiz** |
|  | **10-30 april 2020** | Revision | Test |

**Topics of Assignments/ Class Tests to be given to the Students:**

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| **Assignment 1** | Negotiable instruments act , 1881 |
| **Assignment 2** | Limited Liability Partnership Act. 2008: |
| **Class Test** | Indian Partnership Act. 1932 |

Name of the Teacher:\_**Dr N**iti Goyal : B COM II Semester 4,

Subject: Corporate accounting II

**Lesson Plan**

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| **S No** | **Period** | **Topics to be Covered** | **Academic Activity to be Organized** |
|  | **1-31 january 2020** | Valuation of goodwill; theory & practical , valuation of shares: ; theory & practical | **Class discussion** |
|  | **01-28 feb 2020** | Accounts of holding companies: preparation of consolidated balance sheet, relevant provisions of Accounting Standard 21. | **Class discussion** |
|  | **01-31 march 2020** | Accounts of banking organizations, Liquidation of companies. | **Class discussion** |
|  | **01-10 april 2020** | Accounts of insurance companies | **Quiz** |
|  | **10-30 april 2020** | Revision | Test |

**Topics of Assignments/ Class Tests to be given to the Students:**

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| **Assignment 1** | Valuation of goodwill & shares |
| **Assignment 2** | Accounts of banking organizations |
| **Class Test** | Accounts of holding companies |

Name of the Teacher:\_**Dr N**iti Goyal : **B.Com 1st Year , 2nd sem**

Subject: **BC-203 : Fundamentals of Marketing**

**Lesson Plan**

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| **S No** | **Period** | **Topics to be Covered** | **Academic Activity to be Organized** |
|  | **1-31 january 2020** | Introduction : Meaning, Concepts and Principles of Marketing; Marketing Management; Marketing Mix  Analysis of Marketing Environment : Internal Environment, External Environment : Demographic, Socio-culture, Political, Economic, Natural, Technological, and Legal environment | **Class discussion** |
|  | **01-28 feb 2020** | Marketing Segmentation : Concept and Bases of Market Segmentation; Understanding Consumer Behavior.  Product: Meaning, Classification, Product Mix and Product Line Decisions; | **Class discussion** |
|  | **01-31 march 2020** | Product Life Cycle; New Product Development Process; Branding; Packaging; labelling.  Pricing: Pricing Objectives; Factors Influencmg Pricing; Pricmg Strategies.  Promotion : Element of Promotion Mix | **Class discussion & quiz** |
|  | **01-10 april 2020** | Distribution Channel: meaning, types, roles and factors affecting choice of distribution channel. | **Quiz** |
|  | **10-30 april 2020** | Revision | Test |

**Topics of Assignments/ Class Tests to be given to the Students:**

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| **Assignment 1** | Market Segmentation |
| **Assignment 2** | Product Life Cycle |
| **Class Test** | Chapter 1-5 |

Name of the Teacher:\_**Dr N**iti Goyal : **B.Com 3st Year , 6th sem**

Subject:**BC-602: Fundamentals of Insurance  
  
Lesson Plan**

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| **S No** | **Period** | **Topics to be Covered** | **Academic Activity to be Organized** |
|  | **1-31 january 2020** | Introduction to Insurance: Life and general insurance; purpose, need and principles of insurance; insurance as a social security tool; insurance and economic development.  Contract of Life Insurance: Principles and practice of life insurance; parties to the contract, their rights and duties; conditions and terms of policy, effects of non-compliance; nominations and assignment practices in connection with collection of premium, | **Class discussion** |
|  | **01-28 feb 2020** | Contract of Life Insurance: revivals, loans, surrenders, claims, bonuses and annuity payments; present structure & growth of life insurance in India; claims settlement procedure.  Fire Insurance: Principles of fire insurance contracts; fire insurance policy. conditions, assignment of policy, claims settlement procedure.  Marine Insurance: Marine insurance policy and its conditions, premium, double insurance; assignment of policy warranties, voyage; loss and abandonment; partial losses and particular charges; salvage; total losses and measures of indemnity; claims settlement procedures. | **Class discussion** |
|  | **01-31 march 2020** | Accident and Motor Insurance: Policy and claims settlement procedures.  Insurance Intermediaries - Role of agents and procedure for becoming an agent; cancellation of license; revocation/suspension/termination | **Class discussion & quiz** |
|  | **01-30 april 2020** | Revision | Test |

**Topics of Assignments/ Class Tests to be given to the Students:**

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| **Assignment 1** | Meaning &Principles of Insurance |
| **Assignment 2** | Fire & Marine Insurance |
| **Class Test** | Chapter 1-4 |